

Equator Principles & IFC Performance Standards

Impacts on Mining Projects & Finance

Open and In-house Short Courses

Past Participants

Antares Minerals, Arbutus, Barclays Capital; Barrick Gold, BP; Breakwater Resources, BRGM Service des Ressources Minérales; Cal Safety Compliance; Canadian Business for Social Responsibility; Centerra Gold, Continental Minerals, de Randt Enterprise, Dundee Precious Metals; Dynasty Minerals; The Ethical Funds; Foreign Affairs & International Trade Canada; Gold Reserve Inc; Hatch; Hunter Dickinson Inc; ICF International; Kimber Resources; Klohn Crippen Berger; LEAD International, Mayer, Brown, Rowe & Maw; Northern Dynasty Mines; Pan American Silver, Parsons Brinckerhoff; Rescan Environmental Services, Rio Tinto; Royal Bank of Canada; SNC Lavalin; SRK; Strata Gold; Taseko Mines Limited; Teck Cominco; WorleyParsons Komex; WWF-UK; Xstrata Nickel



The revised Equator Principles have been adopted by major Project Finance Banks and the new IFC Performance Standards developed by the IFC/World Bank Group are now in effect. These new standards are now the dominant social and environmental benchmarks for extractive operations seeking project finance, export credit agency support and political risk insurance. This short course has been developed to assist participants to reduce due diligence and finance delay risks by designing and improving various required studies and plans to conform to these new standards. This includes environmental and social impact assessments, biodiversity offset planning, disclosure and public consultation, and resettlement and community development plans. Participants will also be provided with insightful guidance so that they can better manage the due diligence processes used by “Equator Banks”, Export Credit Agencies, Multilateral Financial Institutions and their Independent Engineers.

Beijing course co-sponsors:



**CONTINENTAL
MINERALS
CORPORATION**

加拿大大陆矿业股份有限公司

centerra**GOLD**



Course Faculty

Mehrdad Nazari, MS, MBA LEAD Fellow, Senior ESIA & CSR Advisor, Prizma LLC

Mehrdad has 17 years of experience in environmental and social due diligence and risk assessments, including 10 years at the European Bank, where he was involved in a \$2+ billion extractive investment portfolio co-financed with IFC, major Export Credit Agencies and Equator Banks. Previously, Mehrdad was a Project Manager with Dames & Moore (now URS) and Director of CSR Research at CoreRatings (now Innovest and DNV). He is currently involved in ESIA's in Armenia, China, Peru and Venezuela.

Don Proebstel, PhD, VP Environment & Sustainability, Gold Reserve, Inc.

Don's career spans 20 years, covering conservation biology research, environmental consulting, scientific advisor to NGOs, and academia. Don is spearheading the ESIA of the Brisas Project in Venezuela, containing over 10.4 million ounces of gold and 1.3 billion pounds of copper. Don was previously a Senior Consultant with AATA International. He was also the Director of the Wild Salmonid Research Institute and worked closely with the Russian Academy of Sciences, the Moscow State University and the Wild Salmon Center.

Who Should Attend



Senior managers of extractive operations and other capital projects, financial and legal advisors, environmental and social consultants, EPCM contractors and others involved in developing bankable feasibility studies and impact assessments needed to secure project finance for emerging market operations.

Workshop Features



Advanced insights into and application of the new IFC Performance Standards, the revised Equator Principles, and related guidelines which have raised the bar on bankable social and environmental assessments and feasibility studies, and materially influence access to project finance and its timeline.

Key workshop elements include:

- Application of IFC Performance Standards and Equator Principles
- Related drivers of project finance lifecycle
- Changes to social, resettlement and consultation requirements
- Addressing biodiversity challenges through offset solutions
- Human rights and extractive industries
- Due diligence process and role of Independent Expert
- Case studies and participant driven "project clinic"

Expert Presenters



The course will be presented by seasoned experts in the field with first-hand experience in social and environmental assessments and due diligence for extractive industry and other capital projects worldwide. This includes former officials of financial institutions, such as IFC, EBRD and EDC. In addition to guiding private sector clients through the maze of international environmental and social standards and developing 'bankable' studies, course faculty members have also served as advisors to investors and project sponsors. The presenters will share their insights and identify key success factors relating to the application of IFC Performance Standards and Equator Principles. Sufficient time will also be devoted to "project clinics" to link the course to "real time" challenges on the ground.

Registration & Contact



Register by e-mailing mehrdad@prizmasolutions.com and note venue city, course date, and provide your billing details. Course size is limited to 20 participants to facilitate a productive workshop environment. Places are allocated on a 'first come, first serve' basis. We encourage early registration to avoid disappointment. Fees include refreshments, lunch, course handouts, and a training certificate.

Remaining Schedule (please visit <http://www.primasolutions.com/Resources.html> for updates)

Location	Beijing [#]	Toronto	London [@]
Date	Thu, Nov 15, 2007	Thu, Mar 6, 2008	Fri, Apr 14, 2008
Venue See back cover	Beijing International Convention Center	Sheraton Centre Toronto (TBC)	LEAD International
Early Bird Fees	USD 690	USD 950	GBP 680
Registration by:	Nov 2, 2007	Feb 4, 2008	Mar 7, 2008
Non-Profits:	USD 490	USD 750	GBP 580
Regular Fees	USD 890	USD 1,250	GBP 880
Registration ends	Nov 13, 2008	Feb 22, 2008	Mar 28, 2009
Non-Profits:	USD 590	USD 850	GBP 680

Associated with China Mining 2007 conference: <http://www.china-mining.com>; Beijing course from 1:30 to 5:30 pm in Conference Room 303; co-sponsors: Continental Minerals Corporation/HDI and Centerra Gold Inc.

@ Course hosted by LEAD International (<http://www.lead.org>)

Exclusive bookings: any time & any place



Do you prefer a confidential setting, specifying your preferred schedule and venue, and selecting your presenters? Or do you have your own group (5+ participants)? An in-house course may be the right choice for you. Indicative fees start at USD 3,500. Please contact us (e-mail mehrdad@primasolutions.com, Tel: +1-715- 355 0141) for details.

Who applies IFC Performance Standards and Equator Principles?

Equator Principles Financial Institutions



ABN AMRO Bank, N.V., ANZ, Banco Bradesco, Banco do Brasil, Banco Itaú, Bank of America, BankMuskat, BMO Financial Group, BTMU, Barclays plc, BBVA, BES Group, Callyon, Caja Navarra, CIBC, Citigroup Inc., CORPBANCA, Credit Suisse Group, Dexia Group, Dresdner Bank, E+Co, EKF, FMO, Fortis, HBOS, HSBC Group, HypoVereinsbank, ING Group, Intesa Sanpaolo, JPMorgan Chase, KBC, Manulife, MCC, Mizuho Corporate Bank, Millennium bcp, National Australia Bank, Nedbank Group, Rabobank Group, Royal Bank of Canada, The Royal Bank of Scotland, Scotiabank, SMBC, Société Générale Group, Standard Chartered Bank, Unibanco, Wachovia, Wells Fargo, WestLB AG, Westpac Banking Corporation.

Export Credit Agencies and Bilateral Financial Institutions



Examples include: US EXIM Bank, US Overseas Private Investment Corporation (OPIC), Export Development Canada (EDC), KfW/DEG of Germany, Dutch FMO, and, in part, the Japan Bank for International Cooperation (JBIC). Syndication needs expand the above lists to include many financial institutions which have not formally adopted these new guidelines.

Dr. Bill Kennedy, Adjunct Professor, Concordia Univ.

Bill's career spans over 30 years. He is an ESIA Advisor to the US Millennium Challenge Corporation (MCC). Previously, he was the Executive Director of the North American Commission for Environmental Cooperation, (CEC) and the Head of the Environmental Policy and Strategy Unit of the European Bank for Reconstruction and Development (EBRD). At the CEC, Bill initiated and conducted research in areas pertaining to the North American environment, environmental law and standards. At the EBRD, he spearheaded the development of the Bank's Environmental Policy and Strategy, and was involved in appraising and monitoring of private and public sector operations.

Jamila Abassi, B.A., M.A., Director, Community Relations and Development Programs, Kimber Resources Inc.

Jamila is an anthropologist with twelve years experience. Jamila is currently responsible for developing and directing the community relations and sustainable development programs for Kimber's projects in Mexico, and ensuring that they are aligned with the UN Millennium Development Goals, and IFC's Performance Standards. Her project experience includes Oceania, Latin America, North America, and Africa.

**Art FitzGerald, BSc
President, Avativut Inc.**

Art's environmental career spans over 35 years. This includes Chief Environmental Advisor at the Export Development Canada (EDC), and Environmental Consultant at the IFC, where he managed a mapping project of the environmental and social requirements of 42 international financial institutions. Art co-authored the World Bank's Pollution Prevention and Abatement Guidelines in use since 1998. Previously, he held engineering, advisory and managerial positions with UNEP, DuPont, GE, Domtar Chemicals, Northern Telecom/Nortel, Beak Consultants, and PWC/IBM Consulting.

**Timothy Murphy, BA, MPhil
Independent Consultant**

During a career spanning 35 years, Tim served as the Director of the Environmental Appraisal Unit of the European Bank, and worked closely with the IFC, the World Bank (IBRD), and the Asian Development Bank. Previously, Tim headed the Environmental Consultancy arm at WS Atkins, one of Europe's largest engineering and planning consultancies. Tim's experience covers hydroelectric, metallurgical, nuclear, thermal power, land reclamation, mining and oil projects.

Venue details

Updated brochure is available at www.prizmasolutions.com/resources.
Hosting and sponsorship opportunities available upon request.

Beijing, China:

Beijing International Convention Center (BICC): No. 8 Beichendong Road, Chaoyang District, Beijing, China.
Room: 303 Conference Room
<http://www.china-mining.com/venue.html>



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Cancellation Policy

 Cancellations must be received in writing (e-mail accepted) and will be confirmed. The amount paid less 20% processing fee will be refunded for cancellations received at least 20 days prior to the course delivery date. For cancellations received within 20 days of the course delivery date, no refunds will be given. However, substitute participants will be accepted. We reserve the right to modify the program or cancel the course. Full refund will be provided for courses cancelled by Prizma LLC. We accept no responsibility for any non-refundable expenses incurred for travel and accommodations associated with this event.

Course Design & Delivery

 This short course is designed and delivered by Prizma LLC, 1972 Woodcrest Circle, Mosinee, WI 54455, USA.
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